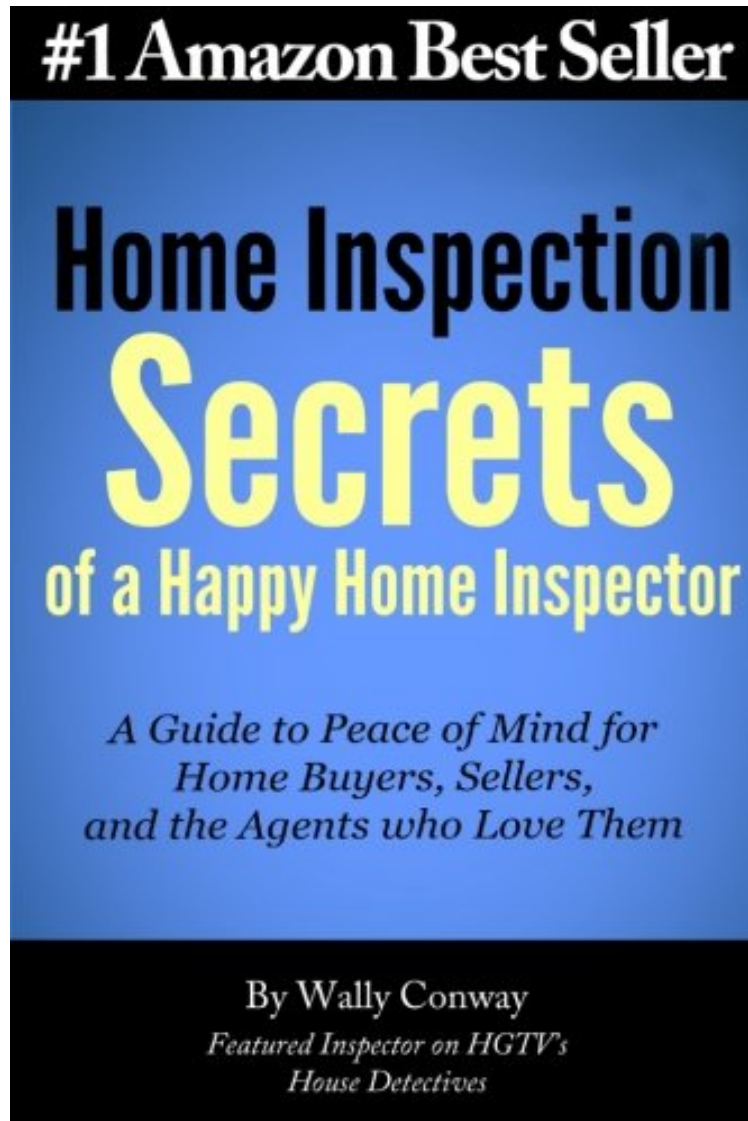


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Home Inspection Secrets of A Happy Home Inspector: A Guide to Peace of Mind for Home Buyers, Sellers, and the Agents who Love Them!

Wally Conway

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Home Buyers, Sellers, and the Agents who Love Them!:

2 of 2 people found the following review helpful. Happy "Home Inspector" seem like a contradiction - until you read this book! By Clark Smith Its crazy to think there may be conflict and mistrust issues between many real estate professionals and home inspectors, but often there are endless challenges and even avoidance following the physical inspection of a dwelling. These service providers should work harmoniously for a similar goal - a well informed client. Wally Conways experiences and knowledge in this industry illustrate some of the questionable issues with a positive perspective. Secrets of a Happy Home Inspector should be required reading for all new realtors and inspectors! 2 of 2 people found the following review helpful. Wally Conway has revealed the Secrets - Thanks, Wally! By Vsedinger As a professional home inspector in Fort Worth, TX and owner of House Exam Inspection and Consulting, I cannot exaggerate my respect for the wisdom that Wally Conway has shared with the entire real estate industry in this little book. He has spoken the truth about the root causes of friction between these professionals, and revealed those "Secrets" to home buyers, as well. If all the professionals in the system (agents, home inspectors, lenders, appraisers, surveyors, etc) would each take the time to carefully explain their own services to the clients, listen carefully to the expectations of those clients, and then explain what they are prepared to deliver to those clients, we would all have happier clients. And more deals would go to closing. At House Exam Inspection, for example, we have always expressed appreciation to the agents who have trusted their clients to us. We tell them we appreciate them, because we are borrowing their clients, but guess what: They become OUR clients, too! And we are definitely going to serve their interest in understanding the home, so they can make informed decisions. IN other words, we embrace a team approach, and we believe that EVERY home buyer and seller deserves no less. Thanks, Mr. Conway, for your honesty and the opportunity you has provided for greater understanding throughout the industry. 4 of 4 people found the following review helpful. Not practical By cruzy42 I was hoping for a book that walks through the home inspection process. This book doesn't do that. It's basically a poorly-edited series of vague musings and truisms on the real estate business with very little practical information. In the hands of a better publisher this could probably have at least been interesting, as the author clearly has the credentials, but that was not to be.

In this rapid and robust read, Home Inspection expert Wally Conway, The Happy Home Inspector reveals home inspection secrets to remove the mystery, fear and frustration from the home inspections. He honed his home inspection skills in over 5,000 houses before being discovered by HGTV for House Detective and DIY Network on Finders Fixers. Wally hosts The Home and Garden Show broadcast from WOKV in Jacksonville, Florida. Wallys unique blend of experience and the talent to tell the tale make for an enjoyable read. Who is this book for..and what will you learn? Homebuyers will be able to eliminate surprise and unexpected expenses while feeling true peace of mind with their purchase decision. Home sellers can have their homes sold in less time and for closer to the asking price by inspecting the home at the time of listing. Realtors and real estate agents will learn how to reduce their liability, close more deals, and create an all referral business. Understand the difference and uses of the home inspection, home warranty, survey, and appraisal in reducing buyers risk, sellers liability and Realtors commission. How to prepare for the arrival of the home inspector at your house. What questions should you ask a home inspector before hiring them? What special training or tools should they have in addition to a certification and home inspection license? Is a simple home inspection checklist enough or is a more detailed home inspection report better? Should new homes be inspected, or should you trust that the city building inspector did enough when he said the house met the minimum building code? Do home inspectors inspect for building code violations? What should be done with the list of repairs for the property that the home inspector reports? How much should a home inspection Cost what services should be included beyond a basic home inspection checklist. What tools should you expect a trusted home inspection expert to bring to the property inspection? Can a home inspector do a complete home inspection without using an infrared camera? Could a real estate agent who refers a home inspector who does not use an infrared camera be considered negligent in making the referral? Is there a fundamental difference in how a home inspector should view a home in Jacksonville or St Augustine Florida compared to Denver, Dallas or your town? Is there a home inspection mindset that leads to peace of mind during and after the inspection of the house and property? Who is this book NOT for? This book is NOT a how to DO a home inspection checklist like those from Holmes on Holmes TV star Mike Holmes, but a how to choose a home inspector and how to USE a home inspection guide! Its also NOT a how to repair guide like Bob Vila or the This Old House books. And it is for sure NOT a technical home inspection book like Norman Becker has written for home inspectors. Truth be told, if youve enjoyed the description of Home Inspection Secrets of A Happy Home Inspector enough to read the all the way to the bottom of the description, you will enjoy reading the entire book!

About the Author Wally Conway, is a graduate of the U.S. Naval Academy, retired Navy Pilot, licensed contractor, home inspector, energy auditor, media expert and entrepreneur who is the founder of The Energy Audit Marketing Center. As a media-active educator, Wally has been a regularly featured expert on the HGTV hit series House

Detectives, is co-host of the DIYNetwork series Finders-Fixers, created and hosted My Buddys Boat TV, produces and hosts The Energy Savers television show and is co-host of The Home and Garden Show radio show heard on WOKV every Saturday. Passionate and ever eager to share an idea, Wally also speaks regularly across North America. Wallys Green journey started while living until recently on a 36 trawler. Discovering that he could shower on a gallon of water, be cooled with a breeze, and read rather than own a television made being efficient easy after moving back ashore. When not speaking in front of a live audience, Wally writes routinely and authored the book Secrets of the Happy Home Inspector. Credentials earned include LEED AP, LEED Green Rater, HERS rater, Commercial Energy Auditor, RESNET HESP, BPI Building Analyst and others. Wally has performed over 5,000 home and building inspections, numerous energy audits and infrared evaluations.